

# **THIRD QUARTER RESULTS 2021**

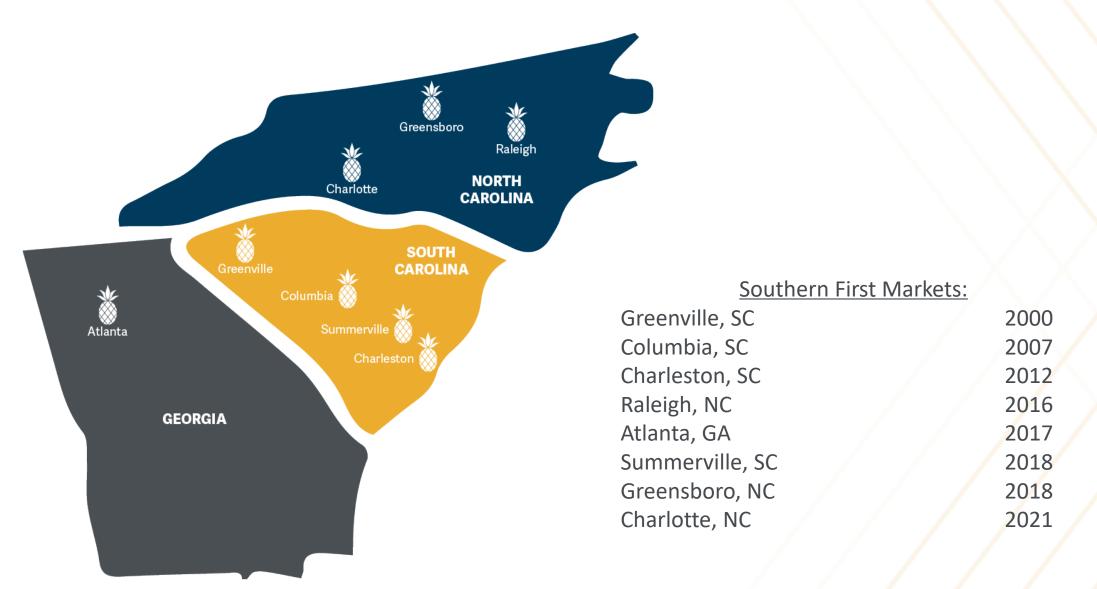
October 26, 2021

#### **FORWARD-LOOKING STATEMENTS**

During the course of this presentation, management may make projections and forwardlooking statements regarding events or the future financial performance of Southern First Bancshares, Inc. We wish to caution you that these forward-looking statements involve certain risks and uncertainties, including a variety of factors (including a downturn in the economy, greater than expected non-interest expenses, increased competition, fluctuations in interest rates, regulatory actions, excessive loan losses and other factors) that may cause Southern First's actual results to differ materially from the anticipated results expressed or implied in these forward-looking statements. Therefore, we can give no assurance that the results contemplated in the forward-looking statements will be realized. Investors are cautioned not to place undue reliance on these forward-looking statements and are advised to review the risk factors that may affect Southern First's operating results in documents filed by Southern First Bancshares, Inc. with the Securities and Exchange Commission, including the annual report on Form 10-K and other required filings. Southern First assumes no duty to update the forward-looking statements made in this presentation.



#### **CORPORATE PROFILE**





## **QUARTERLY HIGHLIGHTS**

## Significant loan and deposit growth

- \$135 million in loan growth for Q3
  - 6.0% growth linked quarter / 14.9% growth from Q3 2020
- 147 million in core deposit growth for Q3
  - 6.6% growth linked quarter / 17.7% growth from Q3 2020

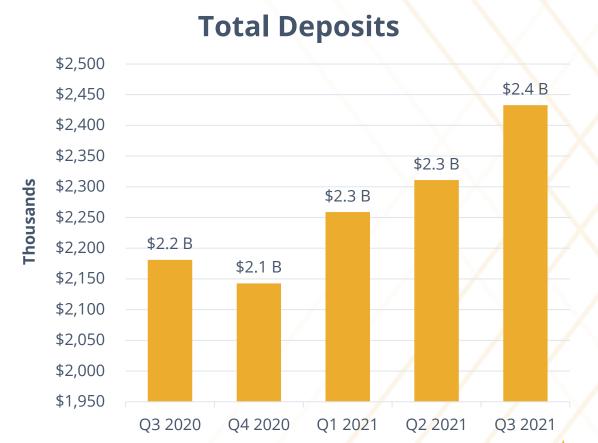
#### **Record earnings**

- \$14.0 net income \$1.75 EPS for Q3
  - Growth in net interest income
  - Loan loss reversal of \$6 million 1.51% ALLL ratio
  - Solid contribution from mortgage



#### **LOANS & DEPOSITS**

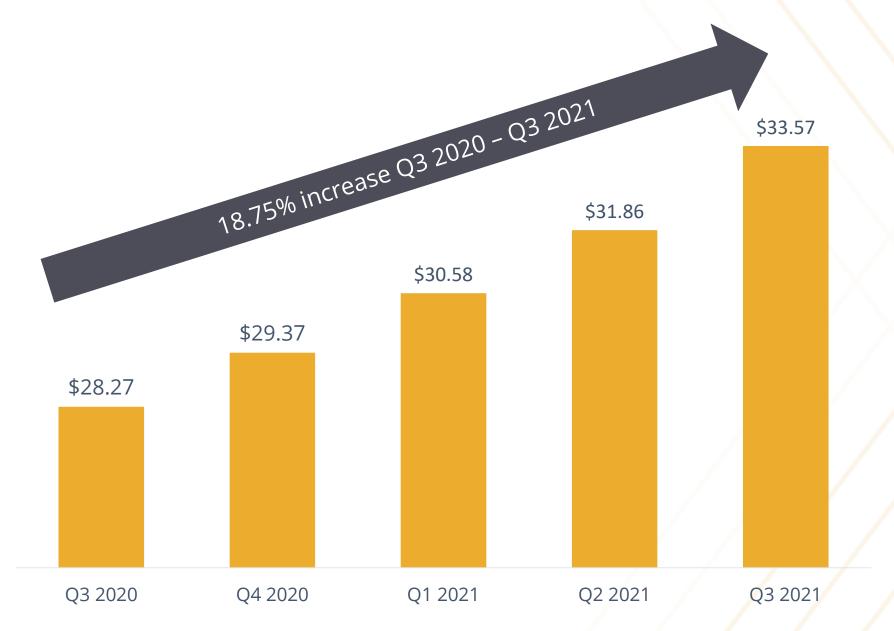






<sup>\*</sup>Total loans excludes mortgage loans held for sale.

## TANGIBLE BOOK VALUE PER SHARE





## **CAPITAL RATIOS**

Holding Company Capital Ratios: (1)	Q3 2021	Q2 2021	Q1 2021	Q4 2020	Q3 2020
Total risk-based capital ratio	14.88%	14.98%	14.82%	14.38%	14.15%
Tier 1 risk-based capital ratio	12.59%	12.63%	12.43%	11.97%	11.72%
Leverage ratio	10.20%	10.27%	10.12%	9.70%	9.47%
Common equity tier 1 ratio (2)	12.00%	12.00%	11.79%	11.32%	11.06%
Tangible common equity (3)	9.54%	9.50%	9.28%	9.20%	8.82%



September 30, 2021 ratios are preliminary.
The common equity tier 1 ratio is calculated as the sum of common equity divided by risk-weighted assets.
The tangible common equity ratio is calculated as total equity less preferred stock divided by total assets.

